



ADAPTALOGIX & NETSUITE FOR PRE-REVENUE PHARMA:

NAVIGATING THE PATH TO COMMERCIALIZATION

Phase 2b and Phase 3 pharma and biotech companies see extraordinary changes in their business as they progress through regulatory approval. Employee growth, SEC regulations and the need to make key decisions on manufacturing strategy, contracts and logistics can take attention away from the important lifesaving mission at hand. Picking an ERP system that can manage these new requirements and scale with your company's growth is one factor in a headache-free path toward commercialization.

PHASE 2/2B COMPANIES



\$7m – \$20m

Clinical trial costs



10x

Employee growth in one year



SOX 404(b)

Required of companies with \$75M+ market cap



ERP Implementation

to automate and manage global financials, contracts and SOX compliance

PHASE 3 COMPANIES



\$11m – \$53m

Clinical trial costs



10x

Additional employee growth



Insource or Outsource

Finalize manufacturing strategy



ERP Functionality

to manage inventory, lot control, demand planning, transfer pricing, 3PL integration and trace data

MANAGE YOUR BUSINESS EFFECTIVELY WITH NETSUITE



90

days with SuiteSuccess for Pharma



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system manages financials, operations, contracts, and SOX and FDA compliance



50%

lower cost and faster to implement than alternatives



Scalable

from small accounting team to large commercial organization

ADAPTALOGIX CUSTOMERS

